		STUDY MODULE DE	ESCRIPTION FORM		
	of the module/subject			Code 1010135221011182958	
Field of	study		Profile of study	Year /Semester	
Env	iromental Engine	ering Extramural Second	(general academic, practical) - (brak)	1/2	
Elective	e path/specialty <b>Water Supl</b>	y, Water Soil Protection	Subject offered in: Polish	Course (compulsory, elective) obligatory	
Cycle o	f study:		Form of study (full-time,part-time)		
	Second-c	ycle studies	part-time		
No. of h	nours			No. of credits	
Lectu	re: 8 Classes	s: - Laboratory: -	Project/seminars:	- 1	
Status		program (Basic, major, other) (brak)	(university-wide, from another field) (brak)		
Education areas and fields of science and art				ECTS distribution (number and %)	
techi	nical sciences			1 100%	
ul. s	dział Inżynierii Zarządz Strzelecka 11 60-965 I equisites in term		d social competencies:		
1	Knowledge	The student knows basic concepts connected with social communication, knowledge of interpersonal rules			
2	Skills		student has the ability to perceive, associate and interpret phenomena occurring in the nunication process, the ability to apply interpersonal rules.		
3	Social competencies	The student is aware of the importance of social communication in work and private life, teamwork skills.			
Assu	mptions and obj	ectives of the course:			
The ai		mprove social skills ie persuasion,	active listening and recognition	of manipulation techniques in	
	Study outco	mes and reference to the	educational results for	a field of study	
Knov	vledge:			-	
1. Stu	dent knows levels of so	ocial communication - [K_W12]			
2. Stu	dent knows rules of pe	rsuasuion [K_W1]			
		on techniqes [K_W1]			
Skills	s:				
		c prawa perswazji podczas komun	nikowania się.  - [K_U01, K_U2	5]	
	dent can actively listen			n/ 110/ 1/ ··	
		ognize the manipulation techniques	s and respond appropriately -	[K_U01, K_U25]	
	al competencies:				
<ol> <li>Stud</li> </ol>	dent can work in team	- [K_K03]			

## Assessment methods of study outcomes

2. Student can prepare and give opinions in a universally understandable - [K\_K02, K\_K04, K\_K07]

3. Student can apply the right of persuasion when communicating. -  $[K_K02]$ 

- activity in class,
- preparing a scene where social skills will be tested
- test of communication knowledge

# Faculty of Civil and Environmental Engineering

## **Course description**

- 1. Different levels of social communication
- 2. Informing and convincing social influence
- 3. Manipulation as the main source of errors in social communication
- 4. Improving social communication active listening

#### **Basic bibliography:**

- 1. Cialdini, R., Wywieranie wpływu na ludzi. Gdańsk, 1996
- 2. Griffin E., Podstawy komunikacji społecznej. Gdańsk, 2003
- 3. Morreale S.P., Spitzberg B.H., Bargej.K., ?Komunikacja między ludźmi? Warszawa, 2007
- 4. Stewart J., ?Mosty zamiast murów, o komunikowaniu się między ludźmi?, Warszawa, 2002

## Additional bibliography:

- 1. Spychała M., Communication competencies as a part of social competences in an organization, [w:] Popławski S., The social contexts of communication, Wydawnictwo Politechnika Poznańska, Poznań 2010, s.83-95
- 2. Spychała M., Social competencies of ethical manager in the modern enterprise, w: Corporate Social Responsibility? Conceptions, Theory and Practice, red. M. Spychała, Wydawnictwo Politechniki Poznańskiej, Poznań 2012

## Result of average student's workload

Activity	Time (working hours)
1. Lectures	8
2. Consultation	4
3. Preperation for the test	4
4. test	1

#### Student's workload

Source of workload	hours	ECTS		
Total workload	25	1		
Contact hours	12	1		
Practical activities	8	1		